

Message Text

UNCLASSIFIED

PAGE 01 TOKYO 11122 230918Z

21

ACTION EA-09

INFO OCT-01 EB-07 ISO-00 /017 W
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P R 230812Z JUL 76
FM AMEMBASSY TOKYO
TO USDOC WASHDC PRIORITY
INFO SECSTATE WASHDC 1051

UNCLAS TOKYO 11122

FOR OIM/WELCH

E.O. 11652: N/A
TAGS: BEXP, JA
SUBJECT: SEPT DIY SHOW

1. I. KANEKO, GEN MGR, DEVILBISS JAPAN, VISITED TC JULY 23
DISCUSSED SUBJECT SHOW. KANEKO BELIEVES SUBJECT EVENT
IS TIMELY OPPORTUNITY INTRODUCE DEVILBISS "TUFFY," NEW
PAINT SPRAY EQUIPMENT FOR HOME IN JAPANESE MARKET.
TUFFY IS NEW PRODUCT LINE FOR WHICH KANEKO DESIRES APPOINT
DISTRIBUTOR THROUGH SUBJECT SHOW. REQUEST OIM CONTACT
N.G. STRATOS, MKTG MGR, INT'L OPERATION, DEVILBISS CO.,
TOLEDO, OHIO, TEL: (419) 470-2169 FOR CONFIRMATION AND
ADVISE VIA RETURN PRIORITY CABLE. TUFFY WILL COME FROM
LOCAL STOCK AND KANEKO WILL SUBMIT ALL FORMS/NTM
CONTRIBUTION TC IMMEDIATELY.

2. EAST GROW TRADING WISHES ADD THE ULLMAN CO.,
BROOKLYN, NY, TO THEIR MULTI-ACCOUNT PARTICIPATION
CONFIRMED USDOC 10281 PARA TWO. WILL EXHIBIT PLASTIC
PLANTERS FROM LOCAL STOCK. REQUEST OIM CONTACT
WALTER KING, PRES, ULLMAN, TEL: (212) 497-3700 FOR
CONFIRMATION, ADVISE. FYI: S. KUSANO, MGR, EAST GROW
TRADING, OBTAINED KING'S CONCURRENCE RE ABOVE DURING
HIS VISIT U.S. MID-JULY. TC JUST NEEDS OIM CONFIRM
THIS THROUGH PHONE.
SHOESMITH

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
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Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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